### Continued Economic Growth and Changes in First Quarter

ISSUE

DATE

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VOLUME

#### MacArthur, new AEDC President

~ what's new

IN ASCENSION

The AEDC recently hired Kate MacArthur as President & CEO. She brings over 10 years of economic development experience working previously in Louisiana, Mississippi, and South Carolina. Focusing on creating new jobs by business recruit-



ment and retention through marketing Kate MacArthur and project management. Her other priorities include

working on transportation issues, tax problems, and alleviating other issues that could negatively impact local business activity.

# RiverPlex MegaPark Site: Marketing a Major Asset

With preliminary engineering and infrastructure feasibility studies completed for the 17,000-acre site on the west bank of the Mississippi, AEDC is looking at ways to market this exceptional site that offers prime river location with road, rail and potential deep water dock access. Engaging BRAC, LED, and national site selectors, AEDC will be conducting research over the next few months to create a marketing strategy to target national and international corporations and developers.

Looking to Start a Business?

You're not alone. According to 2015 U.S. Census data, 7.8% of parish residents are either self-employed or are

sole proprietors. For assistance in getting started, visit

AEDC's website for helpful tips and resources at

www.ascensionedc.com. To find a mentor and training,

call SCORE Baton Rouge at (225) 215-0080 or visit:

#### Parish Economic Development Briefs

For the latest reported month (March), total employment in the parish was 59,202; an increase of 586 jobs from a year ago and up 1,775 from January. The parish unemployment rate in March was 4.5%, up 0.1 points February; from Louisiana's rate was 5.4%, unchanged; and the nation's 4.6%, down 0.1.

Annual sales tax collections for 2016 were up \$430,000 from 2015. Home sales in February increased by 35.6% from January, and the months' supply of inventory remained the same at 2.3.

Staff met with 16 local companies during the first quarter of 2017 at which two companies expressed interest in expanding. The staff has a goal to reach out to 50 by the end of the year.

Top Growth Sectors 3 <sup>rd</sup> Qtr. 2015 - 3 <sup>rd</sup> Qtr. 2016		
Jobs Added 26 35 36 41 42 59	Accomd. & Food Wholesale Arts & Entain. Real Estate Mgmt of Co's. Finance and Ins.	
70	Public Admin.	
138	Other services	
186	Retail	
195	Manufacturing	
	2015 - 3rd ( Jobs Added 26 35 36 41 42 59 70 138 186	

#### **AEDC Board of Directors**

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*What'S New in Ascension* is our quarterly newsletter. If you would like to be added to our mailing list, please send an email to: mtaillon@ascensionedc.com.



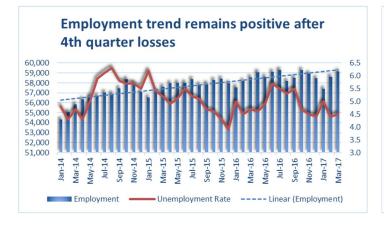
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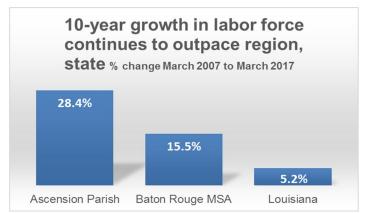


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## ECONOMIC UPDATE



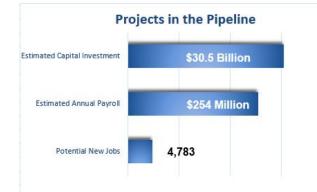
Increase in annual sales tax collections continue in 2016 165.13 \$20 \$180 \$158.7 \$147.2 \$160 \$118.4 Monthly in Millions \$140 Annual in Millions \$15 \$120 \$100 \$10 \$80 \$60 \$5 \$40 \$20 \$0 \$0 Jul-12 Oct-12 Jan-13 Apr-13 Jul-13 Jan-14 Jan-16 Apr-14 Jul-14 Jan-15 Apr-15 Jul-15 Oct-15 Apr-16 Jul-16 Oct-16 Jan-17 Jan-12 Apr-12 Oct-13 Oct-14 Monthly —•—Annual



Home sales up 4.6% in February, inventory falls		
	Feb-16	Feb-17
New Listings	216	158
Pending Sales	183	143
Closed Sales	131	137
Median Sale Price	\$213,000	\$202,220
Pct. List Price Received	98.5%	98.0%
Days on Market	72	71
Inventory of Homes for Sale	422	374
Months Supply	2.8	2.3

Sources: Louisiana Workforce Commission and Bureau of Labor Statistics for employment and wage data, AEDC for project information, the Greater Baton Rouge Association of Realtors for housing data, and BRAC for sales tax data.

## PROJECTS IN THE PIPELINE



Projects in the Pipeline represent potential projects discussed or inquiries made to AEDC that may occur over the next several years. Based on current project information, AEDC estimates these projects have the potential to create 4,783 jobs, an estimated payroll of \$254 million, and new capital investment of \$30.5 billion.

For a list of available buildings and sites within the parish visit our home page at: <u>http://www.ascensionedc.com</u>

